

STATE OF NEW HAMPSHIRE
THE NEW HAMPSHIRE PUBLIC UTILITIES COMMISSION
THE HAMPSTEAD AREA WATER COMPANY, INC

DW 21-

PETITION TO APPROVE FINANCING FOR 2021 CAPITAL ADDITIONS

The Petitioner, The Hampstead Area Water Company, Inc. (the Company), respectively petitions the New Hampshire Public Utilities Commission (Commission) for approval of financing for the capital addition to the System assets for 2021 pursuant to RSA 369:1, et. seq. The Company presents the following in support of this Petition:

1. The Company is presently franchised in most areas of Hampstead and Atkinson, New Hampshire, and has franchised satellite systems in various towns in Rockingham and Strafford Counties (see Schedule A, attached).
2. The Company is seeking financing for the capital addition to be made in 2021, to wit, for two 2020, or if unavailable, two 2021 Ford F250 XL pickup trucks with utility bodies. The proposed purchase price for each 2020 truck is \$40,300.00 including fees and charges, and with the credits for cash incentives, to be purchased from McFarland Ford in Londonderry. A copy of the quote from McFarland Ford is attached as Exhibit 1.
3. If this petition is approved, the Company will borrow the full purchase price of \$40,300.00 for each 2020 truck, or if unavailable, the purchase price for a 2021 truck and will use the lower interest rate from either Ford Motor Credit, which at the time of the quote charges an interest rate of 5.9% over a five (5) year term, or from a local bank, which recently Enterprise Bank quoted the Company an interest rate of 3.5% over a five (5) year term. See Exhibit 1.

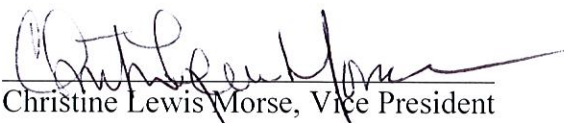
4. In addition, McFarland Ford is local, located in Londonderry, where the other quote is from a Ford dealer located in Ayer, Massachusetts, Gervais Ford.
5. In support of the capital addition financing request, the Company proposes that the financing will enable the Company to better serve its customers. The first new proposed truck will replace a 2012 truck, and the second proposed truck is needed as field operations staff has increased. The Company intends to relegate the 2012 truck to lighter duties.
6. The Company seeks the flexibility to purchase 2021 trucks only if 2020 trucks are either unavailable or if the 2021 trucks are the same or lower price than the 2020 trucks.
7. It would be in the public good for the Company to have approval of the capital additions financing request, as the capital addition will allow the Company to better serve the needs of its system customers.
8. The Company contends the amount financed, the reasonableness of the terms and conditions, the proposed use of the proceeds, and the effect on rates all fall on the side of granting this petition. See *Appeal of Easton*, 125 N.H. 205, 211. The Company further contends that the proposed financing sought in this petition is routine as set forth in *Public Service Company of New Hampshire*, Order No. 25,050 at 13-14 and 16, and is similar to the petition to approve financing approved by the Commission in *Hampstead Area Water Company, Inc.*, Docket DW 19-176, Order No. 26,326 in that the price of the trucks in this petition is lower although the finance rates are higher.
9. In further support of this Petition please see the Pre-filed Testimony of Stephen St. Cyr, with supporting schedules, attached as Exhibit 2 with Appendices, attached as Exhibit 3.

WHEREFORE your Petitioner prays:

- A. That the Commission find that it would be in the public good for the Company to be permitted to finance the capital addition for 2021, as proposed;
- B. That the Commission, by appropriate order, grant the Company permission to finance the capital addition for 2021, as proposed;
- C. That the Commission make such further findings and orders as may be proper.

Dated the 12th day of January 2021.

Respectfully submitted,
By: THE HAMPSTEAD AREA WATER COMPANY, INC.


Christine Lewis Morse, Vice President